## **Local Market Update for March 2023**A Research Tool Provided by the Colorado Association of REALTORS®





## Rifle

Single Family	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	7	13	+ 85.7%	27	32	+ 18.5%
Sold Listings	14	10	- 28.6%	42	23	- 45.2%
Median Sales Price*	\$387,500	\$492,500	+ 27.1%	\$422,500	\$489,000	+ 15.7%
Average Sales Price*	\$415,857	\$444,550	+ 6.9%	\$463,520	\$455,935	- 1.6%
Percent of List Price Received*	99.3%	98.4%	- 0.9%	98.7%	96.2%	- 2.5%
Days on Market Until Sale	34	53	+ 55.9%	49	50	+ 2.0%
Inventory of Homes for Sale	13	17	+ 30.8%			
Months Supply of Inventory	0.7	1.5	+ 114.3%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
New Listings	3	1	- 66.7%	13	3	- 76.9%
Sold Listings	9	3	- 66.7%	17	5	- 70.6%
Median Sales Price*	\$225,000	\$350,000	+ 55.6%	\$250,000	\$352,500	+ 41.0%
Average Sales Price*	\$224,722	\$351,667	+ 56.5%	\$262,794	\$354,500	+ 34.9%
Percent of List Price Received*	99.4%	100.9%	+ 1.5%	99.9%	100.2%	+ 0.3%
Days on Market Until Sale	27	4	- 85.2%	67	12	- 82.1%
Inventory of Homes for Sale	5	0	- 100.0%			
Months Supply of Inventory	0.7	0.0	- 100.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family** Rolling 12-Month Calculation

Entire MLS -Rifle -\$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023

## Median Sales Price - Townhouse-Condo

