Local Market Update for March 2024 A Research Tool Provided by the Colorado Association of REALTORS®



Carbondale

| Single Family | March | | | Year to Date | | |
|---------------------------------|-------------|-------------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change from Previous Year |
| New Listings | 18 | 13 | - 27.8% | 43 | 35 | - 18.6% |
| Sold Listings | 7 | 10 | + 42.9% | 16 | 23 | + 43.8% |
| Median Sales Price* | \$1,900,000 | \$2,760,000 | + 45.3% | \$1,897,500 | \$2,334,000 | + 23.0% |
| Average Sales Price* | \$1,925,143 | \$2,504,337 | + 30.1% | \$2,114,281 | \$2,241,190 | + 6.0% |
| Percent of List Price Received* | 96.5% | 94.7% | - 1.9% | 95.6% | 94.4% | - 1.3% |
| Days on Market Until Sale | 124 | 127 | + 2.4% | 122 | 82 | - 32.8% |
| Inventory of Homes for Sale | 69 | 47 | - 31.9% | | | |
| Months Supply of Inventory | 6.6 | 3.7 | - 43.9% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | |
|---------------------------------|-----------|-------------|-----------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2023 | 2024 | Percent Change from Previous Year | Thru 03-2023 | Thru 03-2024 | Percent Change from Previous Year |
| New Listings | 2 | 8 | + 300.0% | 16 | 16 | 0.0% |
| Sold Listings | 2 | 2 | 0.0% | 11 | 11 | 0.0% |
| Median Sales Price* | \$616,000 | \$1,340,000 | + 117.5% | \$664,500 | \$1,350,000 | + 103.2% |
| Average Sales Price* | \$616,000 | \$1,340,000 | + 117.5% | \$917,128 | \$1,392,818 | + 51.9% |
| Percent of List Price Received* | 99.3% | 93.4% | - 5.9% | 97.1% | 96.4% | - 0.7% |
| Days on Market Until Sale | 35 | 471 | + 1245.7% | 67 | 201 | + 200.0% |
| Inventory of Homes for Sale | 19 | 15 | - 21.1% | | | |
| Months Supply of Inventory | 3.4 | 3.1 | - 8.8% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Carbondale -\$2,000,000 \$1,750,000 \$1,500,000 \$1,250,000 \$1,000,000 \$750,000 \$500,000 \$250,000 1-2019 1-2020 1-2021 1-2022 1-2023 1-2024

Median Sales Price - Townhouse-Condo

